



# DEALER BILLING PRICE LIST

SOUTH AFRICA



ABOVE & BEYOND

EFFECTIVE: 1 February 2017

PP1701/367

| MODEL DESCRIPTION | CODE | CO <sub>2</sub><br>(g/km) | CO <sub>2</sub> TAXATION<br><br>(Excl VAT) | CO <sub>2</sub> TAX<br><br>(Incl VAT) | RECOMMENDED<br>RETAIL PRICE<br><br>(Excl VAT) | RECOMMENDED<br>RETAIL PRICE<br><br>(Incl VAT,<br>Excl CO <sub>2</sub> Tax) |
|-------------------|------|---------------------------|--|---------------------------------------|---|--|
|-------------------|------|---------------------------|--|---------------------------------------|---|--|

## DEFENDER MY15/16

|                                     |          |     |          |          |           |           |
|-------------------------------------|----------|-----|----------|----------|-----------|-----------|
| 90 Station Wagon                    | JCMJ02   | 266 | R 0      | R 0      | R 526 404 | R 600 100 |
| 110 Pick-Up GV (with HD Suspension) | JCIJGV01 | 295 | R 0      | R 0      | R 483 509 | R 551 200 |
| 110 Pick-Up E                       | JCIJ01   | 295 | R 0      | R 0      | R 490 965 | R 559 700 |
| 110 HCPU E                          | JCEJ01   | 295 | R 0      | R 0      | R 506 667 | R 577 600 |
| 110 Hard Top E                      | JCHJ01   | 295 | R 0      | R 0      | R 510 789 | R 582 300 |
| 110 Station Wagon                   | JCPJ02   | 295 | R 0      | R 0      | R 564 474 | R 643 500 |
| 110 Crew Cab Pick-Up S              | JCWJ02   | 295 | R 16 800 | R 19 152 | R 566 579 | R 645 900 |
| 130 Crew Cab HCPU E                 | JCZJ01   | 295 | R 16 800 | R 19 152 | R 575 175 | R 655 700 |
| 90 Station Wagon Heritage           | JCMJ08   | 266 | R 0      | R 0      | R 586 140 | R 668 200 |
| 90 Station Wagon Adventure          | JCMJ09   | 266 | R 0      | R 0      | R 637 281 | R 726 500 |
| 110 Station Wagon Heritage          | JCPJ08   | 295 | R 0      | R 0      | R 645 789 | R 736 200 |
| 110 Station Wagon Adventure         | JCPJ09   | 295 | R 0      | R 0      | R 682 018 | R 777 500 |

## DISCOVERY SPORT MY16 / MY16.5

|                |        |     |         |         |           |           |
|----------------|--------|-----|---------|---------|-----------|-----------|
| TD4 Pure       | ZZTV02 | 159 | R 3 900 | R 4 446 | R 550 702 | R 627 800 |
| SD4 Pure       | ZYTV02 | 166 | R 4 600 | R 5 244 | R 599 825 | R 683 800 |
| SD4 SE         | ZYTV03 | 166 | R 4 600 | R 5 244 | R 645 789 | R 736 200 |
| SD4 HSE        | ZYTV04 | 166 | R 4 600 | R 5 244 | R 703 509 | R 802 000 |
| SD4 HSE LUXURY | ZYTV05 | 166 | R 4 600 | R 5 244 | R 743 246 | R 847 300 |
| Si4 S          | IUTV02 | 197 | R 7 700 | R 8 778 | R 599 825 | R 683 800 |
| Si4 SE         | IUTV03 | 197 | R 7 700 | R 8 778 | R 645 789 | R 736 200 |
| Si4 HSE        | IUTV04 | 197 | R 7 700 | R 8 778 | R 703 509 | R 802 000 |
| Si4 HSE LUXURY | IUTV05 | 197 | R 7 700 | R 8 778 | R 743 246 | R 847 300 |

## DISCOVERY SPORT MY17

|                          |        |     |         |         |           |           |
|--------------------------|--------|-----|---------|---------|-----------|-----------|
| 2.0 i4 Diesel Pure       | ZETV02 | 139 | R 1 900 | R 2 166 | R 551 140 | R 628 300 |
| 2.0 i4 Diesel Pure       | ZFTV02 | 139 | R 1 900 | R 2 166 | R 599 825 | R 683 800 |
| 2.0 i4 Diesel SE         | ZFTV03 | 139 | R 1 900 | R 2 166 | R 648 860 | R 739 700 |
| 2.0 i4 Diesel HSE        | ZFTV04 | 139 | R 1 900 | R 2 166 | R 706 491 | R 805 400 |
| 2.0 i4 Diesel HSE Luxury | ZFTV05 | 139 | R 1 900 | R 2 166 | R 749 737 | R 854 700 |
| Si4 S                    | IUTV02 | 197 | R 7 700 | R 8 778 | R 599 825 | R 683 800 |
| Si4 SE                   | IUTV03 | 197 | R 7 700 | R 8 778 | R 648 860 | R 739 700 |
| Si4 HSE                  | IUTV04 | 197 | R 7 700 | R 8 778 | R 706 491 | R 805 400 |
| Si4 HSE Luxury           | IUTV05 | 197 | R 7 700 | R 8 778 | R 749 737 | R 854 700 |

## DISCOVERY MY16.5

|                     |        |     |          |          |             |             |
|---------------------|--------|-----|----------|----------|-------------|-------------|
| 3.0 SDV6 S          | HSVH02 | 230 | R 11 000 | R 12 540 | R 897 105   | R 1 022 700 |
| 3.0 SDV6 Graphite   | HSVH18 | 230 | R 11 000 | R 12 540 | R 946 228   | R 1 078 700 |
| 3.0 SDV6 Landmark   | HSVH19 | 230 | R 11 000 | R 12 540 | R 1 064 737 | R 1 213 800 |
| 3.0 V6 S/C S        | GDVH02 | 285 | R 16 500 | R 18 810 | R 878 947   | R 1 002 000 |
| 3.0 V6 S/C Graphite | GDVH18 | 285 | R 16 500 | R 18 810 | R 939 825   | R 1 071 400 |
| 3.0 V6 S/C Landmark | GDVH19 | 285 | R 16 500 | R 18 810 | R 1 057 982 | R 1 206 100 |

## DISCOVERY MY17 (L462)

|  |        |     |          |          |             |             |
|--|--------|-----|----------|----------|-------------|-------------|
| 3.0L TD6 Auto 5 Door S                   | HWHV02 | 207 | R 8 700  | R 9 918  | R 859 649   | R 980 000   |
| 3.0L TD6 Auto 5 Door SE                  | HWHV03 | 207 | R 8 700  | R 9 918  | R 973 026   | R 1 109 250 |
| 3.0L TD6 Auto 5 Door HSE                 | HWHV04 | 207 | R 8 700  | R 9 918  | R 1 072 807 | R 1 223 000 |
| 3.0L TD6 Auto 5 Door HSE Luxury          | HWHV05 | 207 | R 8 700  | R 9 918  | R 1 152 632 | R 1 314 000 |
| 3.0L TD6 Auto 5 Door First Edition       | HWHV08 | 207 | R 8 700  | R 9 918  | R 1 263 158 | R 1 440 000 |
| 3.0L V6 Petrol Auto 5 Door S             | GMHV02 | 263 | R 14 300 | R 16 302 | R 893 421   | R 1 018 500 |
| 3.0L V6 Petrol Auto 5 Door SE            | GMHV03 | 263 | R 14 300 | R 16 302 | R 988 377   | R 1 126 750 |
| 3.0L V6 Petrol Auto 5 Door HSE           | GMHV04 | 263 | R 14 300 | R 16 302 | R 1 088 158 | R 1 240 500 |
| 3.0L V6 Petrol Auto 5 Door HSE Luxury    | GMHV05 | 263 | R 14 300 | R 16 302 | R 1 167 982 | R 1 331 500 |
| 3.0L V6 Petrol Auto 5 Door First Edition | GMHV08 | 263 | R 14 300 | R 16 302 | R 1 278 509 | R 1 457 500 |

| RANGE ROVER EVOQUE MY16.5          |        |     |          |          |             |             |
|------------------------------------|--------|-----|----------|----------|-------------|-------------|
| 2.2 SD4 SE                         | VYBV01 | 167 | R 4 700  | R 5 358  | R 680 614   | R 775 900   |
| 2.2 SD4 HSE Dynamic                | VYBV04 | 167 | R 4 700  | R 5 358  | R 816 140   | R 930 400   |
| 2.2 SD4 Autobiography              | VYBV06 | 167 | R 4 700  | R 5 358  | R 866 491   | R 987 800   |
| 2.2 SD4 HSE Dynamic Coupe          | VYBT04 | 163 | R 4 300  | R 4 902  | R 816 140   | R 930 400   |
| 2.0 Si4 SE                         | PUBV01 | 193 | R 7 300  | R 8 322  | R 707 193   | R 806 200   |
| 2.0 Si4 HSE Dynamic                | PUBV04 | 193 | R 7 300  | R 8 322  | R 842 807   | R 960 800   |
| 2.0 Si4 Autobiography              | PUBV06 | 193 | R 7 300  | R 8 322  | R 893 246   | R 1 018 300 |
| 2.0 Si4 HSE Dynamic Coupe          | PUBT04 | 193 | R 7 300  | R 8 322  | R 842 807   | R 960 800   |
| RANGE ROVER EVOQUE 17MY            |        |     |          |          |             |             |
| 2.0 TD4 SE                         | VLBV01 | 152 | R 3 200  | R 3 648  | R 683 333   | R 779 000   |
| 2.0 TD4 HSE Dynamic                | VLBV04 | 152 | R 3 200  | R 3 648  | R 820 614   | R 935 500   |
| 2.0 TD4 Autobiography              | VLBV06 | 152 | R 3 200  | R 3 648  | R 889 123   | R 1 013 600 |
| 2.0 TD4 Coupe HSE Dynamic          | VLBT04 | 152 | R 3 200  | R 3 648  | R 820 526   | R 935 400   |
| 2.0 Si4 SE                         | PUBV01 | 181 | R 6 100  | R 6 954  | R 710 000   | R 809 400   |
| 2.0 Si4 HSE Dynamic                | PUBV04 | 181 | R 6 100  | R 6 954  | R 847 368   | R 966 000   |
| 2.0 Si4 Autobiography              | PUBV06 | 181 | R 6 100  | R 6 954  | R 915 877   | R 1 044 100 |
| 2.0 Si4 Coupe HSE Dynamic          | PUBT04 | 181 | R 6 100  | R 6 954  | R 847 281   | R 965 900   |
| 2.0 Si4 Convertible                | PUBD04 | 201 | R 8 100  | R 9 234  | R 896 842   | R 1 022 400 |
| 2.0 Si4 HSE Dynamic Ember LE       | PUBV08 | 181 | R 6 100  | R 6 954  | R 892 281   | R 1 017 200 |
| 2.0 TD4 HSE Dynamic Ember LE       | VLBV08 | 152 | R 3 200  | R 3 648  | R 865 702   | R 986 900   |
| RANGE ROVER SPORT MY16.5           |        |     |          |          |             |             |
| 3.0 V6 S/C S                       | SDBV02 | 264 | R 14 400 | R 16 416 | R 974 474   | R 1 110 900 |
| 3.0 V6 S/C SE                      | SDBV03 | 264 | R 14 400 | R 16 416 | R 1 072 807 | R 1 223 000 |
| 3.0 V6 S/C HSE                     | SDBV04 | 264 | R 14 400 | R 16 416 | R 1 272 982 | R 1 451 200 |
| 3.0 V6 S/C HST                     | SDBV05 | 264 | R 14 400 | R 16 416 | R 1 387 018 | R 1 581 200 |
| 3.0 TDV6 S                         | TWBV02 | 209 | R 8 900  | R 10 146 | R 1 004 912 | R 1 145 600 |
| 3.0 SDV6 SE                        | TTBV03 | 209 | R 8 900  | R 10 146 | R 1 165 175 | R 1 328 300 |
| 3.0 SDV6 HSE                       | TTBV04 | 209 | R 8 900  | R 10 146 | R 1 394 211 | R 1 589 400 |
| 4.4 SDV8 HSE Dynamic               | TRBV05 | 229 | R 10 900 | R 12 426 | R 1 529 737 | R 1 743 900 |
| 4.4 SDV8 Autobiography Dynamic     | TRBV06 | 229 | R 10 900 | R 12 426 | R 1 674 474 | R 1 908 900 |
| 5.0 V8 S/C HSE Dynamic             | SCBV05 | 321 | R 20 100 | R 22 914 | R 1 509 737 | R 1 721 100 |
| 5.0 V8 S/C Autobiography Dynamic   | SCBV06 | 321 | R 20 100 | R 22 914 | R 1 654 035 | R 1 885 600 |
| 5.0 V8 S/C SVR                     | SCBV11 | 322 | R 20 200 | R 23 028 | R 1 914 211 | R 2 182 200 |
| RANGE ROVER SPORT MY17             |        |     |          |          |             |             |
| 3.0 V6 S/C S                       | SDBV02 | 264 | R 14 400 | R 16 416 | R 996 754   | R 1 136 300 |
| 3.0 V6 S/C SE                      | SDBV03 | 264 | R 14 400 | R 16 416 | R 1 074 561 | R 1 225 000 |
| 3.0 V6 S/C HSE                     | SDBV04 | 264 | R 14 400 | R 16 416 | R 1 275 965 | R 1 454 600 |
| 3.0 V6 S/C A/B Dynamic             | SDBV06 | 264 | R 14 400 | R 16 416 | R 1 418 333 | R 1 616 900 |
| 3.0 TDV6 S                         | TWBV02 | 209 | R 8 900  | R 10 146 | R 1 027 193 | R 1 171 000 |
| 3.0 TDV6 SE                        | TWBV03 | 209 | R 8 900  | R 10 146 | R 1 056 579 | R 1 204 500 |
| 3.0 TDV6 HSE                       | TWBV04 | 209 | R 8 900  | R 10 146 | R 1 199 035 | R 1 366 900 |
| 3.0 SDV6 SE                        | TTBV03 | 209 | R 8 900  | R 10 146 | R 1 167 018 | R 1 330 400 |
| 3.0 SDV6 HSE                       | TTBV04 | 209 | R 8 900  | R 10 146 | R 1 397 193 | R 1 592 800 |
| 4.4 SDV8 HSE Dynamic               | TRBV05 | 229 | R 10 900 | R 12 426 | R 1 535 175 | R 1 750 100 |
| 4.4 SDV8 Autobiography Dynamic     | TRBV06 | 229 | R 10 900 | R 12 426 | R 1 685 614 | R 1 921 600 |
| 5.0 V8 S/C HSE Dynamic             | SCBV05 | 321 | R 20 100 | R 22 914 | R 1 515 263 | R 1 727 400 |
| 5.0 V8 S/C Autobiography Dynamic   | SCBV06 | 321 | R 20 100 | R 22 914 | R 1 665 088 | R 1 898 200 |
| 5.0 V8 S/C SVR                     | SCBV11 | 322 | R 20 200 | R 23 028 | R 1 920 702 | R 2 189 600 |
| RANGE ROVER MY16.5                 |        |     |          |          |             |             |
| 3.0 TDV6 Vogue                     | QWBV03 | 227 | R 10 700 | R 12 198 | R 1 586 754 | R 1 808 900 |
| 4.4 SDV8 Vogue SE                  | QRBV04 | 229 | R 10 900 | R 12 426 | R 1 898 246 | R 2 164 000 |
| 4.4 SDV8 Autobiography             | QRBV06 | 229 | R 10 900 | R 12 426 | R 2 135 877 | R 2 434 900 |
| 5.0 V8 S/C Vogue SE                | RCBV04 | 322 | R 20 200 | R 23 028 | R 1 946 491 | R 2 219 000 |
| 5.0 V8 S/C Autobiography           | RCBV06 | 322 | R 20 200 | R 23 028 | R 2 184 035 | R 2 489 800 |
| 4.4 SDV8 Vogue SE LWB              | QRBW01 | 229 | R 10 900 | R 12 426 | R 1 982 281 | R 2 259 800 |
| 4.4 SDV8 Autobiography LWB         | QRBW06 | 229 | R 10 900 | R 12 426 | R 2 226 316 | R 2 538 000 |
| 4.4 SDV8 SVAutobiography LWB       | QRBW11 | 229 | R 10 900 | R 12 426 | R 3 075 789 | R 3 506 400 |
| 5.0 V8 S/C Vogue SE LWB            | RCBW2  | 322 | R 20 200 | R 23 028 | R 2 020 614 | R 2 303 500 |
| 5.0 V8 S/C Autobiography LWB       | RCBW06 | 322 | R 20 200 | R 23 028 | R 2 274 211 | R 2 592 600 |
| 5.0 V8 S/C SVAutobiography LWB     | RCBW11 | 322 | R 20 200 | R 23 028 | R 3 211 053 | R 3 660 600 |
| RANGE ROVER MY17                   |        |     |          |          |             |             |
| 3.0 TDV6 Vogue                     | QWBV03 | 227 | R 10 700 | R 12 198 | R 1 589 737 | R 1 812 300 |
| 4.4 SDV8 Vogue SE                  | QRBV04 | 229 | R 10 900 | R 12 426 | R 1 909 825 | R 2 177 200 |
| 4.4 SDV8 Autobiography             | QRBV06 | 229 | R 10 900 | R 12 426 | R 2 143 333 | R 2 443 400 |
| 5.0 V8 S/C Vogue SE                | RCBV04 | 322 | R 20 200 | R 23 028 | R 1 957 982 | R 2 232 100 |
| 5.0 V8 S/C Autobiography           | RCBV06 | 322 | R 20 200 | R 23 028 | R 2 191 404 | R 2 498 200 |
| 5.0 V8 S/C SVAutobiography DYNAMIC | RCBV11 | 322 | R 20 200 | R 23 028 | R 2 683 421 | R 3 059 100 |
| 4.4 SDV8 Autobiography LWB         | QRBW06 | 229 | R 10 900 | R 12 426 | R 2 233 596 | R 2 546 300 |
| 4.4 SDV8 SVAutobiography LWB       | QRBW11 | 229 | R 10 900 | R 12 426 | R 3 079 649 | R 3 510 800 |
| 5.0 V8 S/C Autobiography LWB       | RCBW06 | 322 | R 20 200 | R 23 028 | R 2 281 667 | R 2 601 100 |
| 5.0 V8 S/C SVAutobiography LWB     | RCBW11 | 322 | R 20 200 | R 23 028 | R 3 215 000 | R 3 665 100 |